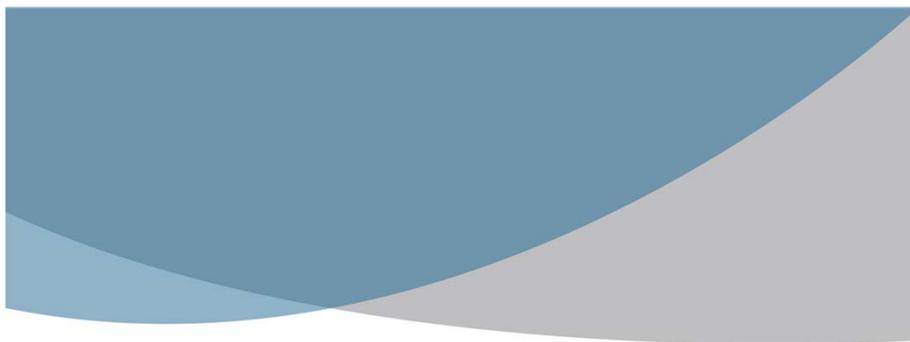
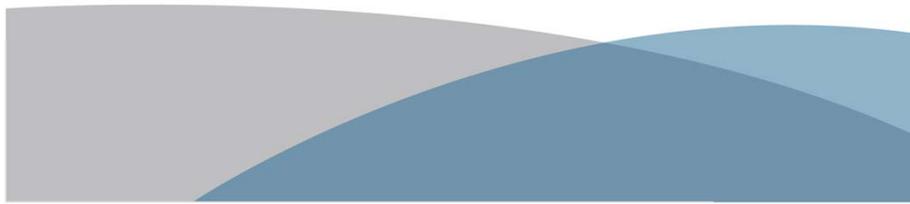




**SelectData™**

Home Health Face-to-Face Changes  
2015



<http://www.selectdata.com/Events/webinar-face-to-face-encounter-changes-2015/>

**LINK TO HANDOUT**

**SelectData™**

## Presenter

Laura is a nationally-recognized home health and hospice industry speaker, thought leader, and trainer on quality and regulatory compliance. Her collective homecare industry experience exceeds 20 years. She is certified in Home Care coding and holds a HCS-D designation. She is certified in the OASIS-C assessment and holds a COS-C designation. Laura is also a frequent contributor to Home Care periodicals such as *Home Health Line*, *Diagnosis Coding Pro*, and *OASIS-C Outcomes and Solutions*. Laura is a magna cum laude graduate from the University of Texas Health Science Center and holds a Bachelor's of Science degree in Nursing.



**Laura Montalvo**  
BSN, RN, COS-C, HCS-D  
Chief Clinical Officer

[Laura.montalvo@selectdata.com](mailto:Laura.montalvo@selectdata.com)

**SelectData**<sup>™</sup>



**SelectData**<sup>™</sup>

## Home Health Face-to-Face Changes 2015



## Disclaimer

Information made available from this webinar should not be considered legal advice. It is for educational purposes only and does not provide all available information on the subject. Information shared is not a promise or warranty/guaranty (expressed or implied). The opinions expressed, discussions undertaken, and materials provided do not represent any official position of Select Data.



## Objectives

- Understand the new Home Health Face-to-Face requirements effective January 1, 2015 as published in the Federal Register
- Understand the importance of securing adequate physician documentation now that the Face-to-Face physician narrative requirement has been removed
- Build strong physician documentation exchange processes that promote timely securing of information
- Ensure physician Face-to-Face Encounter documentation stands up to auditor scrutiny
- Steps to take when physician documentation received does not establish home health eligibility (homebound status and skilled need)



# 45% Claims Denied Face-to Face Requirements not met

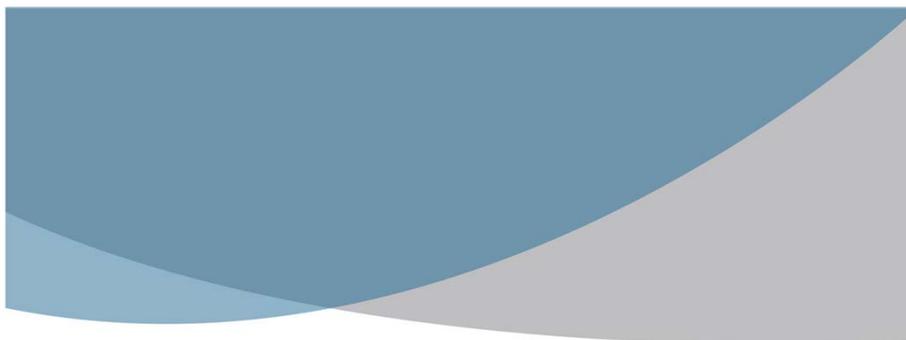
## Junction 11 Home Health and Hospice

Home Health Medical Review Top Denial Reason Codes: July – September 2014

Palmetto GBA encourages all providers to review this information when filing claims to prevent denials and to ensure their claims are processed timely. The following affects providers billing 32X, 33X bill types.

**32X Denials: There were a total of 3,989 claims denials for 32x bill type**

| Rank | Denial Code | Denial Description                          | # Claims | % Claims Denied |
|------|-------------|---|----------|-----------------|
| 1    | 5FF2F       | Face to Face Encounter Requirements Not Met | 1,809    | 45.3            |



Home Health

## FACE-TO-FACE CHANGES 2015



**The Reality**

CMS removes the physician narrative requirement in exchange for physician documentation from the prior setting of care which demonstrates the patient was eligible for Medicare Home Health services.

## CMS Final Rule Quote

*“Final Decision: **We are finalizing our proposal to eliminate the face-to-face encounter narrative** as part of the certification of patient eligibility for the Medicare home health benefit, effective for episodes beginning on or after January 1, 2015. The certifying physician will still be required to certify that a face-to-face patient encounter, which is related to the primary reason the patient requires home health services, occurred no more than 90 days prior to the home health start of care date or within 30 days of the start of the home health care and was performed by a physician or allowed non-physician practitioner as defined in Sec. 424.22(a)(1)(v)(A), and to document the date of the encounter as part of the certification of eligibility.”*

**SelectData**<sup>®</sup> 

## Physician Documentation Explained in the Final Rule

*“Again, we want to remind certifying physicians and acute/post-acute care facilities of their responsibility to provide the medical record documentation that supports the certification of patient eligibility for the Medicare home health benefit. Certifying physicians who show patterns of non-compliance with this requirement, including those physicians whose records are inadequate or incomplete for this purpose, may be subject to increased reviews, such as through provider-specific probe reviews.”*

**SelectData**<sup>®</sup> 

## Physician Communication Now Permissible in the Final Rule

*"It is permissible for the HHA to communicate with and provide information to the certifying physician about the patient's homebound status and need for skilled care and for the certifying physician to incorporate this information into his or her medical record for the patient. The certifying physician must review and sign off on anything incorporated it into his or her medical record for the patient that is used to support his/her certification/re-certification of patient eligibility for the home health benefit."*



## Physician Communication Now Permissible in Final Rule

*"In addition, any information from the HHA (including the comprehensive assessment) that is incorporated into the certifying physician's and/or the acute/post-acute care facility's medical record for the patient (if the patient was directly admitted to home health) and used to support the certification of patient eligibility for the home health benefit, must corroborate the certifying physician's and/or the acute/post-acute care facility's own documentation/medical record entries, including the diagnoses and the patient's condition reported on the comprehensive assessment."*



## Non-covered physician claims when eligibility not met

*"Final Decision: Physician claims for certification/recertification of eligibility for home health services (G0180 and G0179, respectively) will not be covered if the HHA claim itself was non-covered because the certification/recertification of eligibility was not complete or because there was insufficient documentation to support that the patient was eligible for the Medicare home health benefit."*



## When is Face-to-Face Required?

*"Final Decision: In order to determine when documentation of a patient's face-to-face encounter is required under sections 1814(a)(2)(C) and 1835 (a)(2)(A) of the Act, we are clarifying that the face-to-face encounter requirement is applicable for certifications (not re-certifications), rather than initial episodes. A certification (versus recertification) is considered to be any time that a new Start of Care OASIS is completed to initiate care."*



## Exception to the Rule: Narrative Still Required - M & E

*"For instances where the physician orders skilled nursing visits for management and evaluation of the patient's care plan, the certifying physician must include a brief narrative that describes the clinical justification of this need and the narrative must be located immediately before the physician's signature. If the narrative exists as an addendum to the certification form, in addition to the physician's signature on the certification form, the physician must sign immediately after the narrative in the addendum."*



## The Final Word

### More from the Final Rule

HHA's still feel the pinch as CMS clearly delineates in the final rule that the HHA will be hit in the pocket book for physician documentation that does not measure up!

*"If the documentation used as the basis for the certification of eligibility is not sufficient to demonstrate that the patient is or was eligible to receive services under the Medicare home health benefit, **payment will not be rendered for home health services provided.**"*



## Considerations in light of the new Face-to-Face requirements

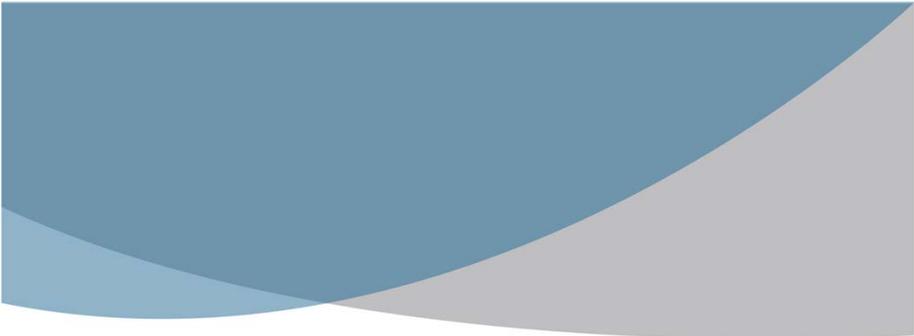
- Revisions or institution of processes relative to physician documentation procurement
- Revisions to current forms...is this even necessary???
- Education on the changes to physicians, referral sources, internal staff
- Q/A process revisions to ensure physician documentation stands up to auditor scrutiny



## Are the changes better or worse?

- Many are divided over whether the removal of the physician narrative requirement is better or worse in light of relying on physician documentation from the inpatient/outpatient care setting
- Can the prior setting physician documentation adequately explain homebound status and skilled need requirements to prevent F2F denials?





Home Health Face-to-Face Changes 2015

## SECURING PHYSICIAN DOCUMENTATION

SelectData™ 

***Physician Documentation is more important than ever***

The challenge of securing physician documentation in a timely manner is not a new problem for the majority of home health agencies.

### Physician Documentation

- Physician documentation has always been critical to accurate, specific coding
- Face-to-Face Encounter rules now add more reasons to shore up your physician documentation procurement processes
- But HHA's know obtaining physician documentation can be a difficult and cumbersome process

SelectData™ 

## Agencies not routinely obtaining physician records

- If your agency has not been routinely securing physician documentation then now is the time to set up formal processes necessary to meet the new Face-to-Face requirements
- Involve intake, medical records, marketing teams in the process design
- Create one page education flyers summarizing the Face-to-Face changes to physicians/referral sources
- Ensure hospital discharge planners/case management staff are also aware of physician documentation requirements
- Streamline referral forms/processes to include the new Face-to-Face requirements
- Explore the possibility of gaining IT access to affiliated hospital systems to retrieve inpatient physician documentation



## Agencies routinely receiving physician records

- Agencies that have routinely been requesting and receiving physician documentation will adjust to the new Face-to-Face requirements more readily, but should still look for ways to improve the process
- Create one page education flyers summarizing the Face-to-Face changes to physicians/referral sources
- Ensure hospital discharge planners/case management staff are also aware of physician documentation requirements
- Streamline referral forms/processes to include the new Face-to-Face requirements
- Explore the possibility of gaining IT access to affiliated hospital systems to retrieve inpatient physician documentation



## What if the Physician will not supply documentation/records?

- HHA's have reported that some physician's do not provide physician documentation and records
- Many HHA's fear this practice will continue despite the new requirements
- The final rule clearly mandates that physicians must provide this documentation to HHA's (*may want to provide the MD a copy of the final rule quote*)
- Remember if the documentation is insufficient to support eligibility=no payment for the HHA



Home Health Face-to-Face Changes 2015

## AUDITING PHYSICIAN DOCUMENTATION



**Does It Pass?**

HHA's must ensure that they have trained reviewers versed in the Medicare Eligibility requirements as well as physician documentation abstraction.

## Auditing Physician Documentation

- Getting physician documentation is the first step
- Auditing the inpatient/prior setting physician records to ensure that eligibility is met is next essential step to prevent continued claims denials by MAC's and RAC's
- It is not enough to just receive physician documentation and file it away without checking it out




## Reviewer Training Aides

- New Training Aides are available to assist reviewers understand Medicare eligibility and changes to F2F requirements
  - MLN Connects National Provider Call Web Page: <http://www.cms.gov/Center/Provider-Type/Home-Health-Agency-HHA-Center.html>
  - Contains PDF Power Point, Audio, and 5 PDF examples of acceptable F2F physician documentation from various settings




## Reviewer Training Aides

- Home Health Physician Face-to-Face Video by Palmetto:  
<http://www.palmettogba.com/palmetto/providers.nsf/DocsCat/Jurisdiction-11-Home-Health-and-Hospice~9C6RXN6560>
  - 4 minute physician training video that covers 4 questions the physician should answer:
    - What is the structural impairment?
    - What is the functional impairment?
    - What is the activity limitation?
    - What do the skills of a nurse or therapist address in the specific structural or functional impairment and activity limitations you have identified when answering the first 3 questions?



## Eligibility—MD Must Certify

1. The patient needs intermittent skilled nursing care, physical therapy, and/or speech language pathology services;
2. The patient is confined to the home or homebound;
3. A plan of care has been established and will be periodically reviewed by a physician; and
4. Services will be furnished while the individual is under the care of a physician.



## CMS “Confined to Home” Definition

- Confined to the home – Describe why the patient is homebound. An individual is considered “confined to the home” if **both** of the following **two criteria** are met:
  - Criteria 1--The patient must either:
    - Because of illness or injury, need supportive devices such as crutches, canes, wheelchairs, and walkers; special transportation; or another person’s help to leave his or her residence, **OR**
    - Have a condition such that leaving his or her home is medically contraindicated
  - Criteria 2--There must exist:
    - A normal inability to leave home; **AND**
    - Exertion of a considerable and taxing effort needed to leave the home



## 5 Elements Needed in Supportive Documentation

- Number 1 — The need for skilled services,
- Number 2 — Documentation that substantiates the patient’s homebound status,
- Number 3 — The face-to-face encounter occurred in the required timeframe,
- Number 4 — The note is related to the primary reason that the patient requires home health services, and
- Number 5 — The note, the face-to-face encounter, has been performed by an allowed provider type.



## Discharge Summary

Example

Example 1

---

AAA HOSPITAL DISCHARGE SUMMARY  
DEPARTMENT OF SURGERY

DOE, JANE 00000123 02-11-2014 02-17-2014  
 Patient Name Med Rec No. Admit Date Discharge Date  
 Physician John A. Doe, M.D. Allowed Provider Type  
 Dictated By: John A. Doe, M.D.

**ADMISSION DIAGNOSIS:**  
Right knee osteoarthritis.

**DISCHARGE DIAGNOSIS:**  
Right knee osteoarthritis.

**CONSULTATIONS:**  
1. Physical Therapy  
2. Occupational Therapy

**PROCEDURES:**  
02/14/2014: Total Right knee arthroplasty.

**HISTORY OF PRESENT ILLNESS:**  
Mrs. Doe is a pleasant 60-year old female who has had a longstanding history of right knee arthritis. She has complained of right sided knee pain since January 2013. Since then, her ambulation has been limited by pain and she has pain at night that interrupts sleep. Pain medication, ibuprofen and hydrocodone, have been unsuccessful in relieving her pain for the last 6 months. Workup did show reductions in the right knee joint space. She initially failed conservative treatment and has elected to proceed with surgical treatment.

**PAST MEDICAL HISTORY:**  
Hypertension, Gout

**PAST SURGICAL HISTORY:**  
Hysterectomy.

**DISCHARGE MEDICATIONS:**  
Colace 100 mg daily. Percocet 5/325 every 4 hours as needed for pain. Lisinopril 10 mg daily. Coumadin 4 mg daily; blood draw for INR ordered for 2/20/2014.

**DISCHARGE CONDITION:**  
Upon discharge Mrs. Doe is stable status post right total knee replacement and has made good progress with her therapy and rehabilitation. Mrs. Doe is to be discharged to home with home health services, physical therapy and nursing visits. ordered. The patient is temporarily homebound secondary to status post total knee replacement and currently walker dependent with painful ambulation. PT is needed to restore the ability to walk without support. Short term skilled nursing is needed to monitor for signs of decomposition or adverse events from the new Coumadin medical regimen.

**PATIENT INSTRUCTION:**  
The patient is discharged to home in the care of her son. Diet is regular. Activity, weight bear as tolerated right lower extremity. The patient prescribed Coumadin 4 mg a day as the INR was 1.9 on discharge with twice weekly lab checks. Resume home medications. Call the office or return to the emergency room for any concerns including increased redness, swelling, drainage, fever, or any concerns regarding operation or site of incision. The patient is to follow up with Dr. Doe in two weeks.

Meets the requirements for documenting: (1) the need for skilled services; (2) the patient was/is confined to the home (homebound); and (3) that the encounter was related to the primary reason the patient requires home health services.

## Progress Note

Example

Example 2

---

Patient: Smith, Jane  
 DOB: 04/13/1941  
 Address: 1714 Main Street, Plano TX 75432

Provider: John Doe, M.D.  
 Date: 05/03/2013  
 Allowed Provider Type  
 Date of Encounter

**Subjective:**  
 CC: 1. Wound on left heel.  
 HPI: PT is here for evaluation of wound on left heel. Patient reports her daughter noticed the wound on patient's heel when she was washing her feet. Patient states she has difficulty with reaching her feet and her daughter will sometimes clean them for her. She reports she uses a shoe horn to put on her shoes.  
 ROS:  
 General: No weight change, no fever, no weakness, no fatigue.  
 Cardiology: No chest pain, no palpitations, no dizziness, no shortness of breath.  
 Skin: Wound on left lower heel, no pain.

**Medical History:** HTN, hyperlipidemia, hypothyroidism, DxD.

**Medications:** zolpidem 10 mg tablet 1 tab(s) once a day (at bedtime), Doxan HCl 12.5 mg-320 mg tablet 1 tab(s) once a day, Lipitor 10 mg tablet 1 tab(s) once a day.

**Allergies:** NKDA

**Objective:**  
 Vitals: Temp 96.8, BP 156/86, HR 81, RR 18, Wt 225, ht 5'4"  
 Examination: General appearance pleasant. HEENT normal. Heart rate regular rate and rhythm, lungs clear, BS present, pulses 2+ bilaterally radial and pedal. Diminished grip/sock sensation on bilateral lower extremities from toes to knees. Left heel wound measures 3 cm by 2 cm and 0.4 cm deep. Wound bed is red, without slough. Minimal amount of yellow drainage noted on removed bandage.

**Assessment:**  
 1. Open wound left heel

**Plan:**  
 OPEN WOUND Begin hydrocolloid with silver dressing changes. Minimal weight bear on left leg with a surgical boot on left foot. Begin home health for wound care, family teaching on wound care, and patient education on signs and symptoms of infection. The patient is now homebound due to minimal weight bearing on left foot and restrictions on walking to promote wound healing, she is currently using a wheelchair. Short-term nursing is needed for wound care, monitoring for signs of infection, and education on wound care for family to perform dressing changes.

**Follow Up:** Return office visit in 2 weeks.

Provider: John Doe, M.D.  
 Patient: Smith, Jane DOB: 04/13/1941 Date: 05/03/2013  
 Electronically signed by John Doe, M.D. on 05/03/2013 at 10:15 AM  
 Sign off status: Completed

Meets the requirements for documenting: (1) the need for skilled services; (2) why the patient was/is confined to the home (homebound); and (3) that the encounter was related to the primary reason the patient requires home health services.

# Requirements on Different Pages

## Page 1 Progress Note

**Objective:**  
**Vitals:** Temp 98.6, BP 120/80, HR 71, RR 12, Wt 200, Ht 5'9" pulse ox 99% on room air  
**Examination:** The patient is awake and alert and in no acute distress. He is in a wheelchair. HEENT: Pupils do not react to light. Heart rate regular rate and rhythm, lungs clear, BS present, Extremities: pulses 2+ bilaterally radial and pedal. Diminished pinprick sensation on bilateral lower extremities from toes to knees; Muscle Strength 3/5 in all 4 extremities(normal S/S). The patient's gait up and to test was 35 seconds(normal <10)

**Assessment:**  
 1. Muscle Weakness secondary to deconditioning due to pneumonia

**Plan:**  
 1. Prior to the patient's hospitalization for pneumonia, the patient could ambulate in his residence with assistance and was able to rise from a chair without difficulty. The patient requires a home health PT program for gait training and increasing muscle strength to restore the patient's ability to walk in his residence.

**Follow Up:** Return office visit in 6 weeks.

**Provider:** Jane Doe, M.D.  
 Electronically signed by Jane Doe, M.D. on 09/02/2014 at 10:15 AM  
 Sign off status: Completed

**Annotations:**  
 Meets the requirements for documenting: (1) the need for skilled services; and (2) that the encounter was related to the primary reason the patient requires home health services.  
 Please see problem list (Part 2 of 2) for homebound status.

## Page 2 Problem List

**Problem List\***  
**Patient:** Rogers, Buck  
**DOB:** 06/13/1915  
**Address:** 234 Happy Lane, Teamwork, MD 12345

401.1 HTN - 1999  
 272.2 Hyperlipidemia - 1999  
 250.5 Diabetes Mellitus with ophthalmic manifestations - 2000  
 369.22 Arthritis - 2002 (requires a caregiver assistance in order to leave the home)  
 482.31 Pneumonia - Streptococcus - 2014

**Annotations:**  
 In conjunction with the progress note, this meets the requirements for documenting why the patient was/is confined to the home (homebound).  
 \*A problem list would not be acceptable by itself to demonstrate skilled need and/or homebound status.



# Comprehensive Assessment Example

## Discharge Summary

**PAST MEDICAL HISTORY:**  
 Hypertension

**PAST SURGICAL HISTORY:**  
 Inguinal hernia repair

**DISCHARGE MEDICATIONS:**  
 Colace 100 mg daily, Percocet 5/325 every 4 hours as needed for pain, Lisinopril 10 mg daily, Lovemon 30mg sq every 12hours for 6 more days.

**DISCHARGE CONDITION:**  
 Upon discharge Mr. Smith is stable status post left total knee replacement and has made good progress with his therapies and rehabilitation. Mr. Smith is to be discharged to home with home health services, physical therapy and nursing visits, ordered. PT is needed to restore the ability to walk without support. Short-term skilled nursing is needed to monitor for signs of decomposition and teaching of Lovemon injections.

**PATIENT INSTRUCTION:**  
 The patient is discharged to home in the care of his wife. Diet is regular. Activity: weight bear as tolerated left lower extremity. Call the office or return to the emergency room for any concerns including increased redness, swelling, drainage, fever, or any concerns regarding operation or site of incision. The patient is to follow up with Dr. Bone in two weeks.

**Transcribed by:** AM 0418/2014  
 Electronically signed by: Sam Bone, M.D. 04/18/2014 18:31

**Annotations:**  
 Meets the requirements for documenting: (1) the need for skilled services; and (2) that the encounter was related to the primary reason the patient requires home health services.  
 Please see OASIS (Part 2 of 2) for homebound status.

## OASIS Excerpt-MD Signed

5 - Chairlift, unable to ambulate and is unable to wheel self

6 - Bedlift, unable to ambulate or to get up in a chair

**Comments:** Pt with a shuffling gait and frequently trips while ambulating. Pt requires a wheeled walker and requires frequent cueing to remind him to not shuffle when he walks and to look up to avoid environmental hazards. Unable to go up and down stairs without his daughter assisting him. Daughter states that patient needs 24/7 supervision and is only able to leave his home for doctor appointments and only when she and her husband assist him. Patient is an increased fall risk because of inability to safely navigate stairs, uneven sidewalks and curbs.

**Annotations:**  
 In conjunction with the discharge summary, this meets the requirements for documenting why the patient was/is confined to the home (homebound).  
 Pg 14  
 Sam Bone, M.D. 4/20/2014  
 Signed and dated by certifying physician indicating review and incorporation into the patient's medical record.

## Who can perform the F2F Encounter?

- The certifying physician,
- The physician who cares for the patient in an acute or post-acute care facility from which the patient was directly admitted to home health,
- A nurse practitioner or clinical nurse specialist who is working in collaboration with the certifying physician or the acute/post-acute care physician, or
- A certified nurse midwife or physician assistant under the supervision of a certifying physician or the acute/post-acute care physician.
- Per the regulations, the face-to-face encounter cannot be performed by any physician or allowed NPP listed above who has a financial relationship with the home health agency.



## Document Abstraction

- The new challenge for F2F reviewers at HHA's will be searching through physician documentation for the 5 elements required
- Unlike the prior F2F requirements, all information will not be contained in one location for easy review
- Sometimes there are many pages of inpatient/post-acute physician documentation for each patient that reviewers will have to sift through
- Reviewers performing pre-billing approval of the F2F will likely be spending more time auditing physician documentation than under prior rules



Home Health Face-to-Face Changes 2015

## WHAT TO DO WHEN PHYSICIAN DOCUMENTATION DOES NOT SUPPORT ELIGIBILITY



## Physician Documentation is Lacking

- So your F2F reviewer has checked the available physician documentation supplied and the 5 elements are not met
- The good news is that agencies now have options to get the missing elements that were not available under the old rules
- The agency can send excerpts of the comprehensive assessment for missing elements to MD for review, signature, and incorporation into his record (see example in earlier slide)
- The agency can also communicate additional information to the physician on the patient's homebound status and need for skilled services and obtain the MD signature/date that he incorporated into his medical record



## Final Thoughts

- Ensure that your agency staff understand the Face-to-Face changes effective January 1, 2015 and share the changes with physicians and referral sources
- Ensure that physician documentation procurement processes are solid in your agency
- Ensure that you have a strong QA process in place that will check physician documentation to make sure it meets eligibility requirements (including homebound status and need for skilled care) *before you bill*
- If physician documentation does not meet Face-to-Face requirements, then communicate to physician the specific homebound and skill needs of your patient and have the certifying MD sign/incorporate the additional information into his record



## References

- 2015 PPS Home Health Final Rule
- CMS Internet Only Manual (IOM), Medicare Benefit Policy Manual, Chapter 7



# Questions



SelectData™



Select Data is a Home Health and Hospice Coding Service Provider

## ABOUT US

SelectData™

## Services

- Coding
- Auditing
- OASIS Review
- Document Scrubbing
- Revenue Management

**SelectData**<sup>™</sup>



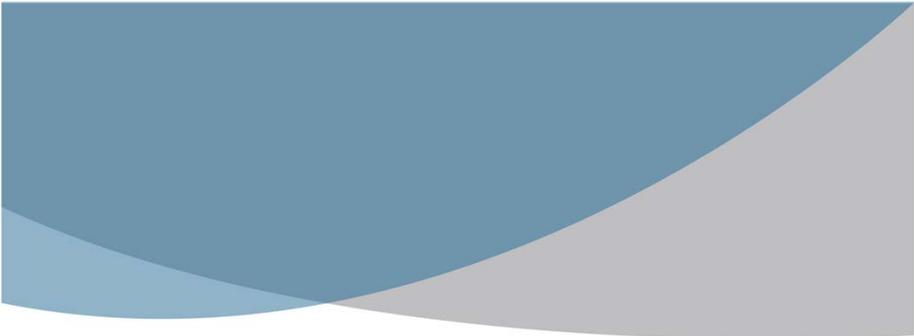
### Free Educational Resources

Through our newsletters and webinars, we provide practical advice for adapting to changing regulations and implementing new evidence-based clinical practices.

[www.selectdata.com/knowledgecenter](http://www.selectdata.com/knowledgecenter)

**SelectData.com**

**SelectData**<sup>™</sup>  
4155 E. La Palma Ave. Suite 250  
Anaheim, CA 92807



<http://www.selectdata.com/Events/webinar-face-to-face-encounter-changes-2015/>

## LINK TO RECORDED WEBINAR

**SelectData**



**Prepared by**  
**Laura Montalvo**  
RN, BSN, COS-C, HCS-D  
Chief Clinical Officer  
Office: 714-524-2500  
[Laura.montalvo@selectdata.com](mailto:Laura.montalvo@selectdata.com)

**For more information**

**Ted Schulte**  
EVP Business Development and Marketing  
[Ted.schulte@selectdata.com](mailto:Ted.schulte@selectdata.com)

**Heather Latchford**  
Sr. Marketing Coordinator  
[Heather.latchford@selectdata.com](mailto:Heather.latchford@selectdata.com)

**Cristina Topf**  
Account Executive  
[Cristina.Topf@selectdata.com](mailto:Cristina.Topf@selectdata.com)

**Call us at (800) 322-0555**

**SelectData.com**

**SelectData**  
4155 E. La Palma Ave. Suite 250  
Anaheim, CA 92807