

R_x HOME CARE, INC.

207 W. Broad Street
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07/10/2010

Dear Prospective Client,

The importance of a clear and concise system of charting and billing within the framework of the CMS guidelines cannot be overstated. With the advent of the recovery audit contractor, prospective payment systems, and the continued scrutiny of the Medicare and private insurance industry dollar the Select Data System enables our small family owned and operated home care to remain exceptionally compliant and more importantly, profitable.

When looking at the costs of having in house coders, billing systems and personnel, as well as medical records clerks, filing systems and long term storage, the costs of such systems and personnel is substantial. At Rx Home Care we found that the cost of in house electronic media systems was out of reach. After three years of trying to find a viable system that did not kill the bottom line we had nearly given up our search until a post card changed our future.

It was late August of 2009 when I received a plain post card in the mail from Select Data and Ira Wilkes. I responded to the post card and spoke to Ira about what Select Data could offer our company. At first I was skeptical that Select Data could offer such a value packed system for such a low cost. It took nearly 4 months of looking for loopholes to finally decide that maybe, just maybe, Select did have a product that could help us turn a very tough corner.

On March 1, 2010 Rx Home Care went live with the Select Data Smartscribe system. With an upgraded computer network, a new scanner, and a willingness to learn our staff was prepared to learn a bigger and better way of doing business. The first several weeks were rough as we learned to navigate our way through Selects data scanning system however, the staff at Select Data made the journey bearable. James, Pam, Eddie, and Carla made the transition nearly painless, leading and teaching us each step of the way.

Today, my time is spent marketing and promoting our company and driving new referrals rather than fretting over whether we are in compliance and profitable. We are proud to be clients of Select Data and endorse the service without reservation.

Should you have any questions please feel free to contact me at the address below.

Sincerely,

A handwritten signature in black ink, appearing to read "Lawrence V. King". The signature is fluid and cursive, with the first name being the most prominent.

Lawrence V. King
Director of Professional Services
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A VETERAN OWNED AND OPERATED BUSINESS